



# FIG Working Week 2012

Rome, Italy 6–10 May

Knowing to:

Manage the territory  
Protect the environment  
Evaluate the cultural heritage



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## The Effect of Environmental Factors on Real Estate Value

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## BACKGROUND AND AIM OF RESEARCH

Environmental factors are largely responsible for the value of property and the quality of environment largely affects the decisions made on the real estate market.



The aim of the study was to evaluate the usefulness of information about correlations between environmental quality and property prices for developing land value maps.

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## EVALUATION OF ENVIRONMENTAL FACTORS

The environment is defined as a set of material (physical and biotic) and non-material elements – objects, forces and phenomena that create a mutually interconnected and dynamic system in spatially limited territory.

Scenic value is an important determinant of real estate value, and it is the critical factor as regards the prices of recreational and residential property.

The methods applied in estimations of landscape value rely on hypothetical data supplied by surveys or economic analyses.

An analysis of correlations between property prices and scenic value seems to be the most effective method of determining landscape's effect on real estate value.

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## METHODOLOGY

Methodological approach consisted of the following stages:

- preparation of source data and space valuation,
- analysis of spatial structure and spatial interpolation of selected environmental attributes,
- analysis of spatial structure and spatial interpolation of transaction prices,
- development of models describing the correlations between prices and environmental attributes,
- compilation of value maps by cokriging.



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## ENVIRONMENTAL ATTRIBUTES

Three sets of environmental attributes that influence property value:

- Forest cover – a measure of esthetic and climatic attractiveness.
- The presence of surface water bodies – a measure of scenic and recreational attractiveness.
- Land elevation – the key measure of scenic attractiveness.



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## ASSESSING LANDSCAPE ATTRACTIVENESS

The assessment method was point valuation, and environmental quality was adapted as a variable in statistical analyses.

| Evaluated attributes    |                |                 |                |                          |                | Classification         |                                   |
|-------------------------|----------------|-----------------|----------------|--------------------------|----------------|------------------------|-----------------------------------|
| land elevation          |                | forest cover    |                | surface water            |                | sum of values [points] | Landscape attractiveness category |
| number of intersections | value [points] | forest area [%] | value [points] | area of water bodies [%] | value [points] |                        |                                   |
| ≤ 25                    | 1              | none            | 0              | none                     | 0              | ≤ 7                    | (IV) unattractive                 |
| 26 – 50                 | 2              | < 25            | 2              | < 20                     | 4              | 8 – 11                 | (III) relatively unattractive     |
| 51 – 75                 | 3              | 25 – 50         | 4              | 20 – 80                  | 8              | 12 – 16                | (II) attractive                   |
| > 75                    | 4              | > 50            | 6              | > 80                     | 12             | ≥ 17                   | (I) highly attractive             |

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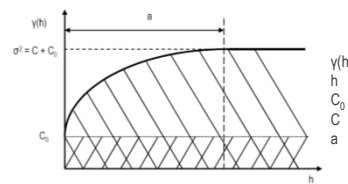
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## ANALYSIS OF SPATIAL STRUCTURE

An analysis of the indicators of spatial variability involves the determination of the empirical value of differences between variables, measured at two different points, as a function of distance between those points, and modeling the resulting correlations.

Semivariogram:

$$\gamma(h) = \frac{1}{2N(h)} \sum_{i=1}^{N(h)} [Z(x_i + h) - Z(x_i)]^2$$



- semivariance
- lag
- nugget effect
- sill
- range

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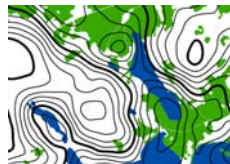
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## SPATIAL INTERPOLATION - KRIGING

In our study, we used ordinary kriging method. The value estimated by kriging is a weighted linear combination of regionalized random values. The kriging estimator represented by random function  $Z(s_i)$  takes on the following value:

$$Z^*(s_0) = \sum_{i=1}^n w_i Z(s_i)$$

The weights determined by the semivariogram are assigned to produce estimators that are unbiased and characterized by minimal variance, referred to as kriging variance.



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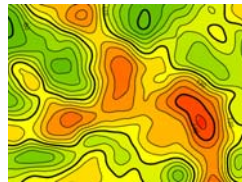


## SPATIAL INTERPOLATION - COKRIGING

If the main variable is significantly correlated with additional variables, cokriging methods can be applied to integrate data and develop a land value map.

The ordinary kriging estimator is a linear combination of weights and data representing variables at sample points in the vicinity of estimated point  $s_0$ :

$$Z^*(s_0) = \sum_{j=1}^N \sum_{i=1}^n w_i^j Z_j(s_i)$$



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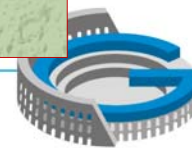
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## OBJECT OF THE STUDY



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## SOURCE DATA

- topographic maps
- field observations
- geoportal
- real estate prices



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## SOURCE DATA - TRANSACTIONS



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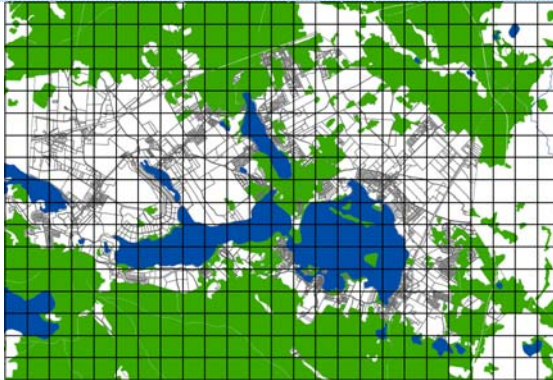
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## DIVISION INTO EVALUATION UNITS



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## CLASSIFICATION OF LANDSCAPE ATTRACTIVENESS

| Category | Number of evaluation units | Percentage of evaluation units |
|----------|----------------------------|--------------------------------|
| IV       | 183                        | 43.06                          |
| III      | 179                        | 42.12                          |
| II       | 63                         | 14.82                          |
| I        | 0                          | 0.00                           |
| Total    | 425                        | 100.00                         |



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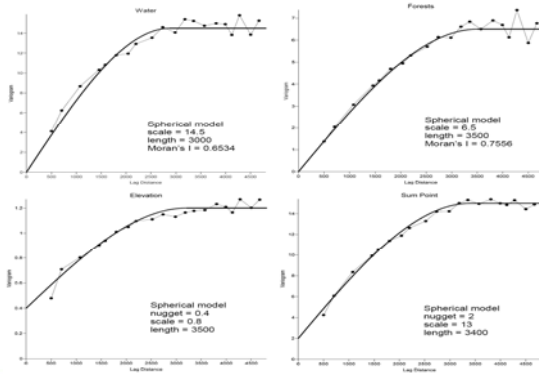
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## SPATIAL STRUCTURE - ENVIRONMENTAL ATTRIBUTES



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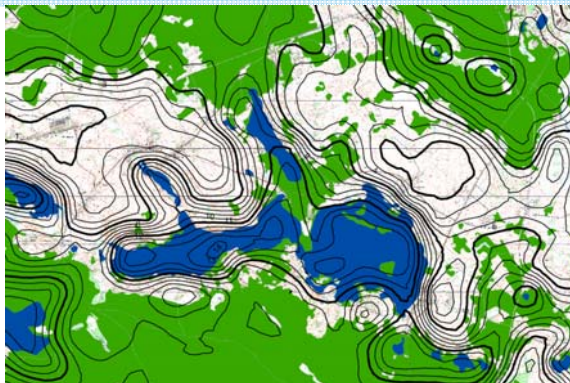
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## MAP OF ENVIRONMENTAL ATTRIBUTES



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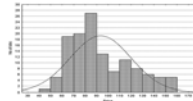
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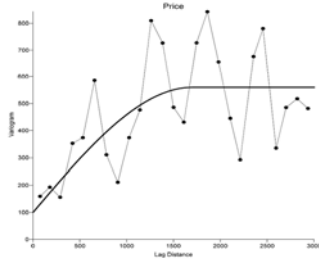


## SPATIAL STRUCTURE OF TRANSACTION PRICES



**Basic statistics**

|                |        |
|----------------|--------|
| Valid n        | 127    |
| Mean           | 93.19  |
| Median         | 86.34  |
| Minimum        | 48.38  |
| Maximum        | 157.22 |
| Std. deviation | 26.33  |



Spherical model  
nugget = 100  
scale = 460  
length = 1700  
Moran's I = 0.0745

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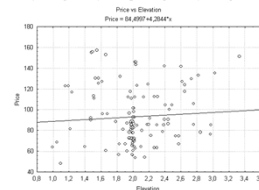
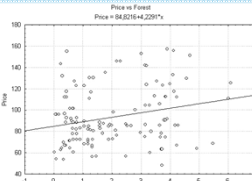
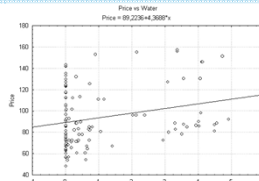
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## TRANSACTION PRICES VS. ENVIRONMENTAL ATTRIBUTES



|           | Water | Forests | Elevation | Price |
|-----------|-------|---------|-----------|-------|
| Water     | 1.00  | -0.09   | -0.23     | 0.24  |
| Forests   | -0.09 | 1.00    | 0.29      | 0.24  |
| Elevation | -0.23 | 0.29    | 1.00      | 0.07  |
| Price     | 0.24  | 0.24    | 0.07      | 1.00  |

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## MULTIPLE REGRESSION ANALYSIS RESULTS

Regression Summary for Dependent Variable: Price  
 $R^2 = 0.33$   $F = 6.29$   $p < 0.0005$

|           | $\beta$ | Std. Error $\beta$ | t     | p-level |
|-----------|---------|--------------------|-------|---------|
| Intercept | 72.409  | 11.796             | 6.138 | 0.000   |
| Water     | 5.015   | 1.547              | 3.240 | 0.001   |
| Forests   | 4.376   | 1.527              | 2.865 | 0.004   |
| Elevation | 3.724   | 5.733              | 0.649 | 0.517   |



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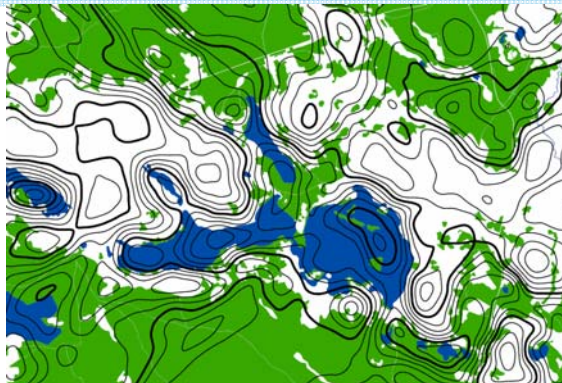
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## LAND VALUE MAP IN THE ANALYZED AREA



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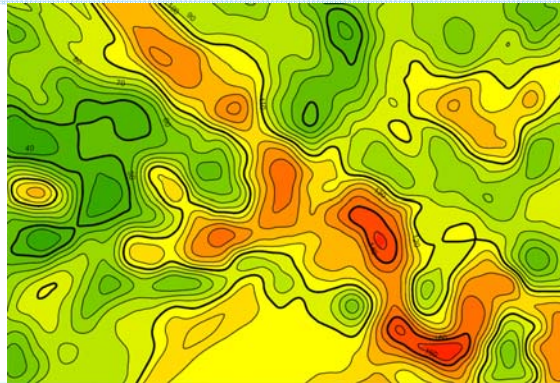
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## LAND VALUE MAP IN THE ANALYZED AREA



Land Value  
PLN/m<sup>2</sup>

|           |
|-----------|
| < 40      |
| 40 - 50   |
| 50 - 60   |
| 60 - 70   |
| 70 - 80   |
| 80 - 90   |
| 90 - 100  |
| 100 - 110 |
| 110 - 120 |
| 120 - 130 |
| 130 - 140 |
| 140 - 150 |
| 150 - 160 |
| 160 - 170 |
| 170 >     |



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## COCONCLUSIONS

The proposed method for analyzing the impact of environmental attributes on the value and prices of property may be a helpful tool in real estate management and spatial planning. It is particularly useful in areas of high scenic value which have been zoned for recreational and residential development.

Cokriging supports the development of land value maps when prices are correlated with variables that are easy to measure based on the existing sources of data. The discussed methods can be deployed not only in environmentally valuable areas, but also in regions where market data are available and the spatial structure of environmental attributes that shape transaction prices is known.



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