



Introduction of PASCO Corporation

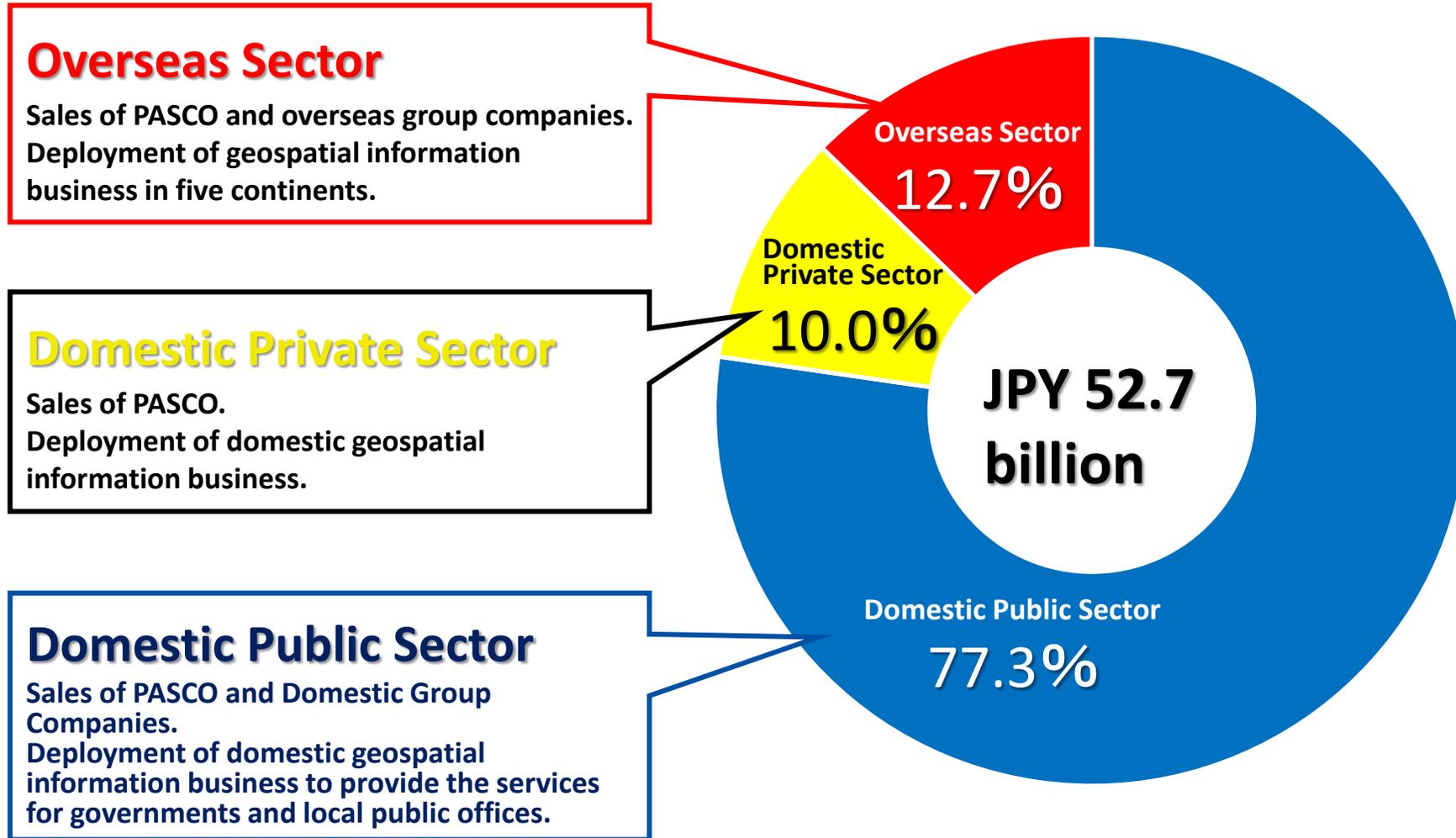
MASAKI MIYASAKA



Company Profile

Establishment:	October 27, 1953
Head office:	Meguro-ku, Tokyo (57 offices in Japan)
President and CEO:	Mr. Kenichi Furukawa
Amount of Capital:	JPY 8,758 million (as of March 31, 2016)
Consolidated Net sales:	JPY 52.7 billion (Fiscal year ended March 31, 2016)
Number of Employees:	Consolidated basis : 2,728 Non-consolidated basis : 1,982 (as of March 31, 2016)
Group Companies:	25 Consolidated subsidiaries, 3 Associated companies (as of March 31, 2016)
Major Shareholder:	SECOM Co., Ltd. (investment ratio 69.8%)

Segment-wise Net Sales



Consolidated Net Sales as of May 2016

Business Activities

Promoting "Efficient Administrative Work" and "National Land Conservation and Infrastructure Maintenance" for the local financial soundness and service improvement for the residents.

Fixed assets evaluation and management



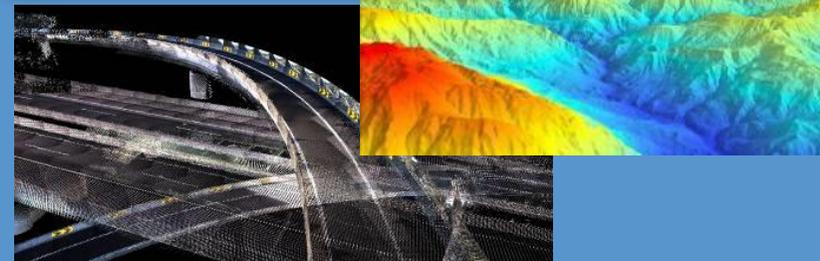
Management of road, water and sewage network



Restoration reconstruction and disaster control planning



Three-dimensional measurement and archiving



Domestic Private Sector



Promoting "Management Strategy", "Operational Efficiency", and "Risk Management" to realize the minimization of introduction and maintenance costs and aiming to expand the customer segmentation.

Improvement of efficient logistics operations

A detailed map of a logistics network in Japan. It shows a central hub with multiple branches radiating outwards. Labels in Japanese identify various branches, such as '第一株式会社' (Daiichi Kaisha), '第二株式会社' (Dai-ni Kaisha), and '第三株式会社' (Dai-san Kaisha). The map includes roads, rivers, and industrial zones. A legend in the bottom left corner identifies different types of facilities and routes.

Improvement of crisis response

A map of Japan with a red-shaded area indicating a crisis response zone. The map is overlaid with a grid and various data points. To the right of the map is a data table with multiple columns and rows, likely representing response times, resource allocation, or other crisis-related metrics. The table has a header row and several data rows with numerical values.

Trading area analysis and branch opening plan

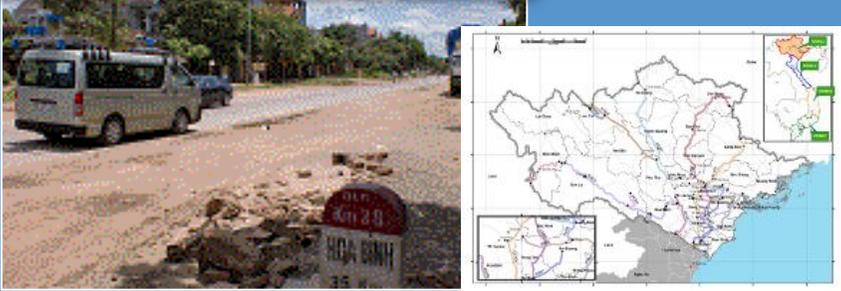
Two maps side-by-side showing trading area analysis. The left map is a color-coded map of a region, with different colors representing different market segments or trading areas. The right map is a more detailed map of a city or region, showing a dense network of points and lines, likely representing potential branch locations and their connections to existing infrastructure.

Cloud computing / Big Data

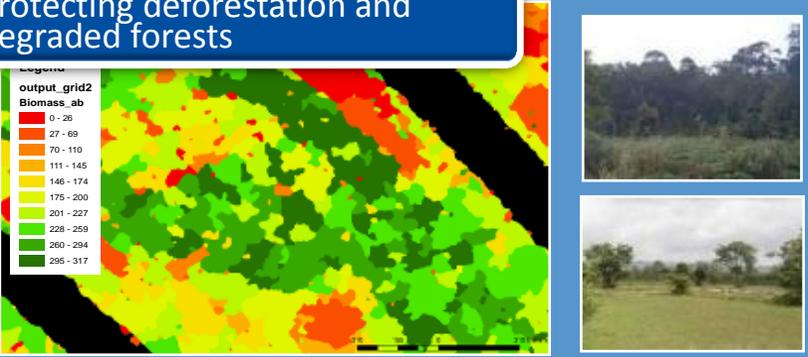
A map of a city or region with a dense network of green dots and lines, representing data points and connections. In the bottom right corner, there is a line graph with multiple colored lines (red, green, blue, purple) showing trends over time or across different categories. The graph has a white background and a grid.

Promotions for the countermeasures of the global warming in the developing and emerging countries and organization of the National Spatial Data Infrastructure by utilizing Geospatial Information.

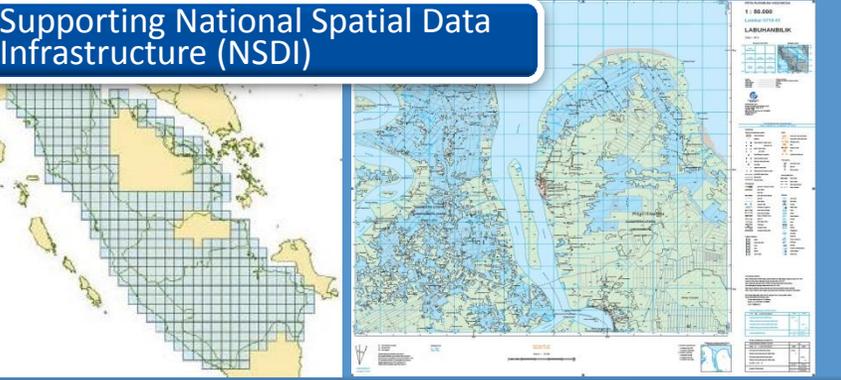
Road maintenance



Protecting deforestation and degraded forests



Supporting National Spatial Data Infrastructure (NSDI)



Supporting disaster countermeasures



PASCO Group's Business Model

PASCO Group's Business Model



Collection of Geospatial Information

- Collect geospatial information from various means, including satellites, airplanes, vehicles, ships and terrestrial locations, etc.
- Collect records of SNS, mobile phones and car navigation systems, in addition to various statistics

Processing and Analyzing Geospatial Information

- Processing and analyzing geospatial information
- Area analysis and mobile (location information) analysis technology
- Network and fluid analysis technology
- Image processing and visualization technology
- Advanced analysis by specialist groups

Formulation of Problem Solving Plans

- Implement, research and development, and commercialize new technologies
- Establish new problem solving methodologies

Provision of services

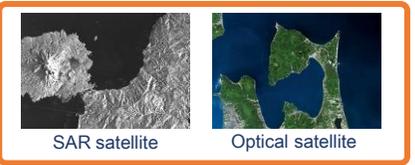
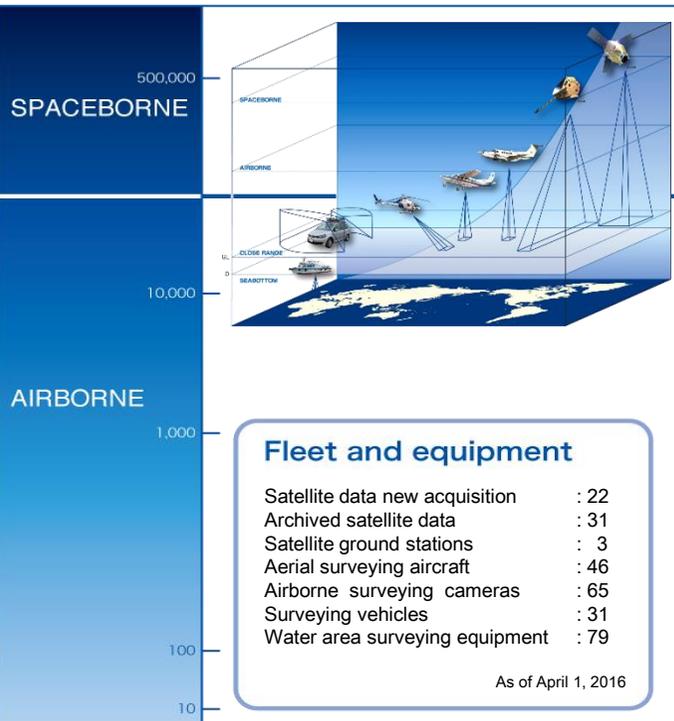
- Support efficiencies of disaster mitigation measures, environmental protection and government operations
- Support management decision, such as market area analysis, logistics management and corporate disaster mitigation
- Provide services that resolve issues both in Japan and internationally, such as the development of basic national maps and thematic maps

Identification of Society's Needs

- Identify and propose new usages and issues

**Helping Resolve
Social Issues with
our Technologies
from a
Customer-centric
Perspective**

Platform of Geospatial Information Acquisition



Satellite

Service that is not bound by the aviation regulations

© Airbus Defence and Space © CNES

Fleet and equipment

As of April 1, 2016

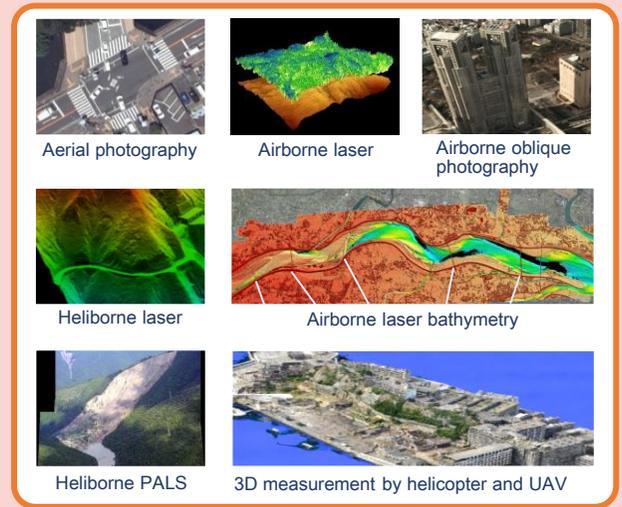
Satellite data new acquisition	: 22
Archived satellite data	: 31
Satellite ground stations	: 3
Aerial surveying aircraft	: 46
Airborne surveying cameras	: 65
Surveying vehicles	: 31
Water area surveying equipment	: 79

Aircraft

(Airplane · Helicopter · UAV)

Wide area operation by fixed wings

Low altitude operation by taking advantage of the mobility of rotating wings

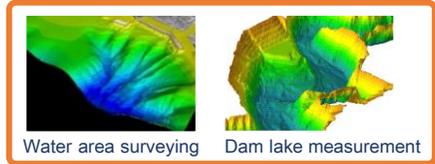


Ground-vehicle

Ground operation by taking advantage of the mobility of vehicles



Ship



Satellite ground station

PASCO Group's Network

The PASCO Group's Network in Japan

- Location
- Sales office



- **Kyushu**
 - Kyushu District Division
- **Chugoku · Shikoku**
 - Chugoku & Shikoku District Division
- **Kansai**
 - Kansai District Division
 - New Geospatial Information Center
- **Chubu**
 - Chubu District Division
- **Kanto**
 - Head Quarter
 - GIS Division
 - Global Business Division
 - Satellite Business Division
 - Environmental & Cultural Properties Business Division
 - Central Operations Division
 - Eastern Japan District Division
 - Fixed Assets Evaluation Center
 - PASCO Research Institute
- **Hokkaido · Tohoku**
 - Tohoku District Division
 - Hokkaido Ground Stations



The PASCO Group's Global Network



Finland
 • FM-International Oy (FINNMAP)



Belgium
 • Aerodata International Surveys BVBA



Philippines
 • PASCO Philippines Corporation



USA
 • Keystone Aerial Surveys Inc.



Thailand
 • PASCO (Thailand) Co., Ltd.



Brazil
 • BASE AEROFOTOGRAMETRIA E PROJETOS S.A.



Laos
 • PASCO Lao Sole Co., Ltd



Vietnam
 • PASCO GEO-SPATIAL VIETNAM COMPANY LIMITED



Indonesia
 • PT. Nusantara Secom InfoTech



China
 • PASCO China Corporation (PCC)
 • Suzhou Super Dimension Earth Science Research and Development Co., Ltd.

Post-disaster Image Acquisitions

Heavy Rain Damages in the Kanto and Tohoku regions (in September, 2015)



Kumamoto Earthquake, April 2016



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